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- Commercial Awareness & Business Acumen
- Planning Ahead & Future Proofing
- Professional Self-awareness
- Data Analysis and Manipulation

Overview of Business Awareness

- How to enhance commercial awareness
- **PESTEL Analysis**

Commercial Awareness & **Business Acumen**

Planning Ahead & Future Proofing

Commercial **Awareness**

Professional Selfawareness

Data Analysis and Manipulation

- Importance of planning ahead for business
- Big business failures
- Future proofing an organization
- Suitability, acceptability, feasibility
- (SAF) mode

- The importance of data analysis
- Your role in data analysis
- Ratio analysis
- Data analysis and manipulation

- **SWOT Analysis**
- Decide when to seek help of expert

